

Finance Working Group Update – April 9

A Step Forward

- **Africa:**
- Mohamed Ibrahim, .so
- Vika Mpisane, .za (Vice Chair)
- Mary Uduma, .ng
- **Asia-Pacific:**
- Henry Chan, .hk
- Keith Davidson, .nz
- Minjung Park, .kr (Observer)
- **Europe:**
- Lesley Cowley, .uk
- Lise Fuhr, .dk
- Juhani Juselius, .fi
- Sieger Springer, .nl
- Peter Van Roste, CENTR (Observer)
- Mathieu Weill, .fr
- **Latin America and Caribbean:**
- José Mondragón, .mx
- Eduardo Santoyo, .co
- Rolando Toledo, .pe
- **North America:**
- Byron Holland, .ca (Chair)

A Change in Tone

- ICANN's focus should not be on the amount of ccTLD financial contributions, rather emphasis needs to be placed on areas where we can collaborate, as true partners. Working together must take priority over financial considerations that have been stumbling blocks in the past. We share a common goal of bringing value to the Internet and its users
 - Fadi Chehade, March 18th

ICANN Conceptual Value Categories

Specific

- Easily Identifiable
- Direct support of the ccTLD's
- Benefit exclusively the ccTLD's

Shared

- Shared resources for shared benefit
- Not directly accountable to ccTLD's
- Tangible matters

Global

- Support of the Internet eco-System
- Support of the global infrastructure
- Subjective matters

Domain Distribution with Illustrative Bands

	Number of cc's	Percent of Total cc domains	Percent Total Domains
Band A > 5 M	5	47%	19.6%
Band B 2.5 to 5M	8	22.9%	9.5%
Band C 1 to 2.5M	11	15.5%	6.5%
Band D .5K to 1M	9	5.5%	2.3%
Band E 100K to 500K	17	3.9%	1.6%
Band F < 100K	234	5.2%	2.2%
Total	284	100%	41.6%
Made FY11 contributions to ICANN (total \$1.6M)	74		

ILLUSTRATIVE BANDS AND REVENUES

			Example		
	Number of cc's in Band	Per cc	Total Contribution	Per cc	Revenue
Band A > 5 M	5			\$100K	\$500K
Band B 2.5 to 5	8			\$75K	\$600K
Band C 1 to 2.5M	11			\$50K	\$550K
Band D .5K to 1M	9			\$25K	\$225K
Band E 100K to 500K	17			\$10K	\$170K
Band F < 100K	234			\$500	\$42K
Total cc Expense			\$3,700,000		\$2087K
Total – Active cc's*	74				\$1653
*Active cc's are only those that made a contribution payment to ICANN in FY 11					